



## Coast Southwest Signs U.S. Marketing and Distribution Agreement with International Lubricants for Glossamer™ L6600 Natural Polymer

*Coast Southwest continues to respond to industry call for bio-based ingredients.*

Coast Southwest, Inc., an industry leader in the marketing, sales, and distribution of personal care ingredient technology, announces an agreement with International Lubricants of Seattle, WA to manage the sales, marketing, order fulfillment, and technical support for Glossamer™ L6600 Natural Polymer. This agreement covers the personal care market in the United States effective immediately.

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GLOSSAMER™  
NATURAL POLYMER

"The personal care marketplace increasingly wants natural ingredients," said Richard D. Hersey, Coast Southwest vice president of business development, personal care. "Glossamer™ L6600, a unique biodegradable that comes from two purified vegetable oils, is a contemporary alternative to synthetic polymers. Glossamer™ delivers multi-functional performance and wide formulation flexibility."

Glossamer™ L6600 is a unique biodegradable and bio-based polymer derived from Tung (China wood) and rapeseed oils. It is produced by the copolymerization of these purified vegetable oils. With Glossamer™, International Lubricants has created a natural, environmentally friendly personal care polymer with unparalleled performance and wide formulation flexibility. The moisturizing, conditioning, and high solvency properties of the natural oils are maintained while copolymerization builds molecular weight and viscosity. Film-forming features impart benefits, including gloss, water- and wear-resistance, delivering truly multi-functional performance. Formulators can claim environmental- and consumer-friendly positions due to Glossamer's natural basis, non-animal character, purity, and biodegradability. ([Learn more.](#))

"International Lubricants is very excited to be partnering with Coast Southwest in our distribution efforts for Glossamer™. Coast brings extensive insight into the personal care market as well as on time and reliable delivery," said Justin Archer, president of International Lubricants. "Coast Southwest's customer support team is highly regarded in the industry. They will help formulators create leading edge products that capitalize on Glossamer™ L6600."

Glossamer™ L6600 augments Coast Southwest's already extensive portfolio of leading edge solutions.

To purchase Glossamer™ L6600, request a sample, or obtain additional information, please contact Richard Hersey, vice president, business development, personal care at [rhersey@coastsouthwest.com](mailto:rhersey@coastsouthwest.com) or 714.524.2777 x128.



#### About Coast Southwest

Coast Southwest is a leading full-service, chemical distribution and ingredient technology company. From six strategic locations, we serve manufacturers and formulators of personal care and household products throughout the United States with high-quality functional ingredients, on-time deliveries, and exceptional customer service. For more information, please visit [coastsouthwest.com](http://coastsouthwest.com).

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#### About International Lubricants

Based in Seattle, Washington, International Lubricants is a leading manufacturer of unique chemistries and related products for automotive, industrial, cosmetic, and various other chemical markets and holds over 100 U.S. and foreign patents.