WEBINAR



Measurable Benefits of Specialty Nylons in Water Management Structural Applications and Metal-to-Plastic Solutions



Presenters

Carlito Bangcuyo



- Product Manager, NAFTA
- 7 years with EMS
- Various commercial and technical roles
- Focus: Product portfolio, Plant operations carlito.bangcuyo@us.emsgrivory.com

Herbert Mossauer



- 18 years with EMS
- Since 2016, KAM water management, NAFTA
- Various technical roles
- Focus: application development in I&C

herbert.mossauer@us.emsgrivory.com



Topics For Today

- Value Proposition
- Value In Use
 - Measurable benefits
 - Successful case applications
- Key Material Requirements
- Service makes the difference
- Q&A



Value Proposition

Unique polymer class often superior to off-shelf items

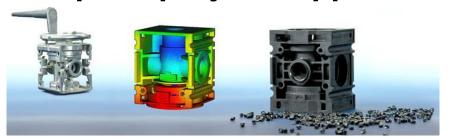
- A "solutions" driven organization
- Leader in high performance applications
- Thorough project support
- Reliable lifetime prediction



Are We Right For You?

We seem to be a good fit for companies who tell us that they are:

frustrated with not getting complete project support



competing on innovation and performance



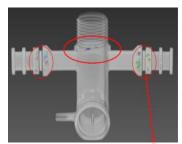
concerned about quality when replacing metals





in need for a sustainable solution when parts fail







Value In Use



Measurable Benefits

- Weight savings (up to 80%)
- Integrated Design Solutions
 - Simplification
 - Multi-functions
 - Differentiation
- Total cost savings (up to 70%)



Metal Replacement | Water Distributor



Grilamid Ems

- 80% weight savings
- 65% cost savings
- Lead-free
- No scale deposit

Why EMS?

Long lasting (reliability!)



Metal Replacement | Water Distributor

Metal = 10 parts

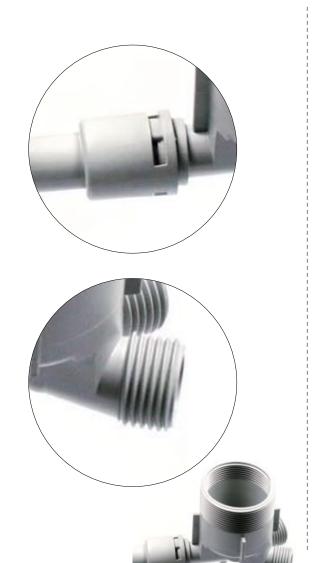


■ Part consolidation $(10 \rightarrow 2)$

- Ease of processing (one shot to finish solution)
- Development support



Metal Replacement | Water Distributor



Design flexibility & Integration

- Ease of assembly (quick connector capable)
- Simplification (molded threads)



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Meter | Bodies + Caps



Grilamid® Ems

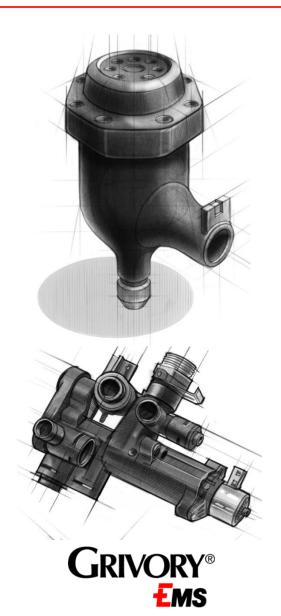
GRIVORY®

Uniquely demanding: potential outdoor installation & non-regulated replacement

- Up to 2x higher burst pressure
- Highest long-term hydrostatic strength
- Elimination of metal threads
- Smaller sections (less voids, fast cycles)
- Advanced freezing characteristics



Water Heater | Boiler



Application requirements meet EMS sweet spot performance profile

- Safety against water leakage
- High HDT (1400°F dry test)
- Low thermal exp. / creep resistance
- High weldline retention



Pump | Housing & Drive Train



Cost and weight savings for traditional and new application areas

Why EMS?

- 40% cost savings
- Consistantly high pump efficiency
- Longer rubber diaphragm life

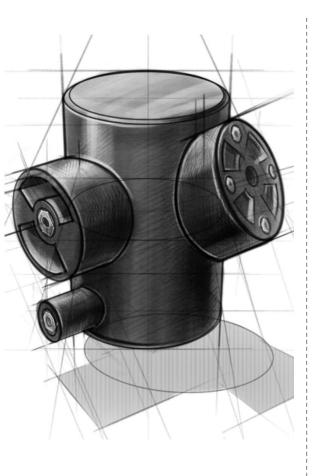
Why EMS?

 Tougher at weldlines vs. PPS & PPO (overmolded metal inserts / bearings)



Page 13

Flow Control | Backflow Valve



Grilamid®

More robust solution for a conservative industry

- Ease of manufacturability
 - ⇒ wide processing window (0.85" walls, 2.25lbs)
 - ⇒ enhanced ductility (overm. inserts)
- Outdoor usage (UV, freezing)



Faucet | Thermostatic Mixing Valve

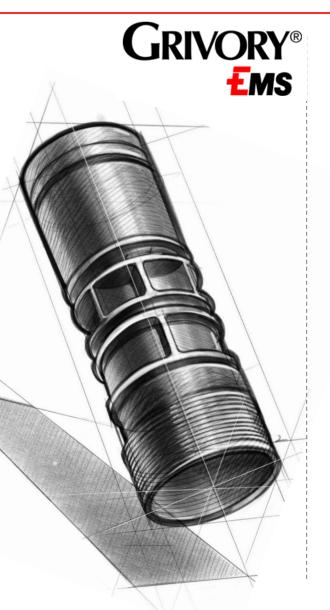


High functionality in a small space

- Stronger sections and weldlines
- Ease of manufacturing
- High ductility when integrating snap-fits
- Exceptionally little wear
- Smooth surface finish (O-ring friendly)



Faucet | Stem (Cage)



Metal-like feel no jiggling and loosening for stems and fixation elements

- +50% thread strength and pre-force retention vs. PA66 & PPE
- Leaner parts with stronger features
- Safe use of self-tapping screws



EMS Structural Grades



Long chain nylons
Grilamid LV (PA12)
Grilamid LBV (modified PA12)



Partial aromatic nylons
Grivory GV (PAPA)
Grivory HTV (PPA)

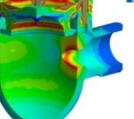


Key Material Requirements





⇒ swelling, hydrolysis, chlorine



- Pressure resistance
 - ⇒ short and long-term



- Load resistance
 - ⇒ assembly, piping system



- Ease of manufacturing
 - **⇒** productivity, complexity

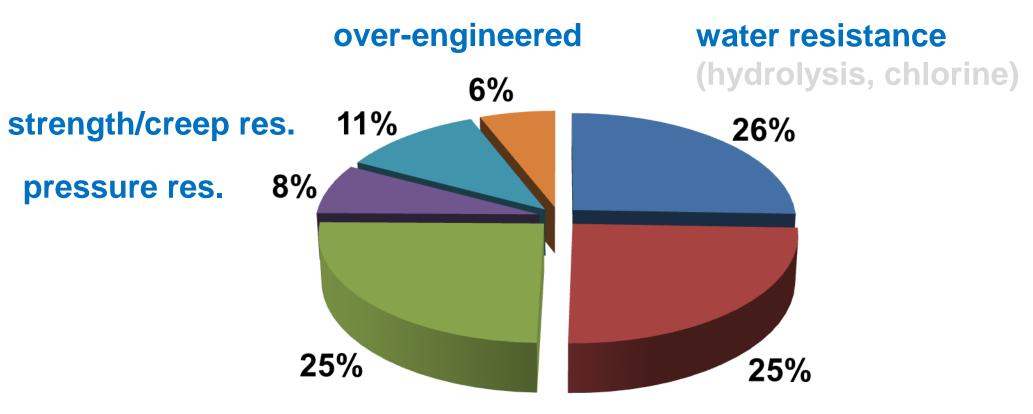


Approvals



Limitation Using Nylons in the US?

Based on a survey conducted during the registration



market acceptance

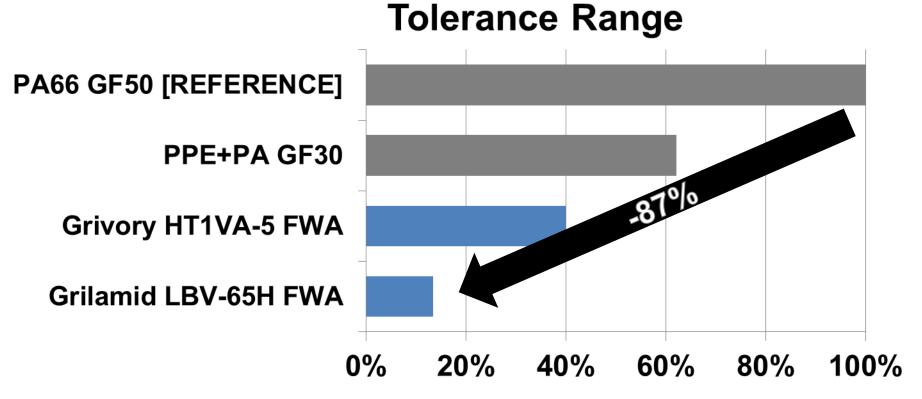
dimensional stability



Swelling | Nylon-Based Materials

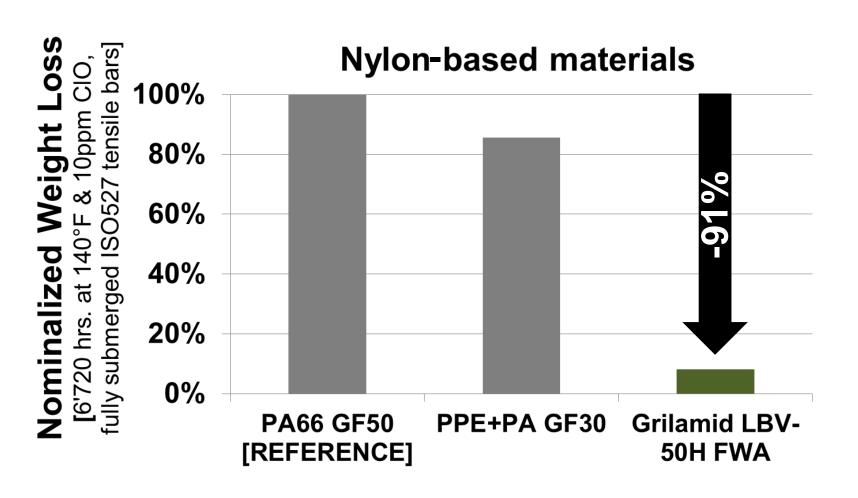
Typical pressure vessel setting

(one side water contact, random GF orientation)





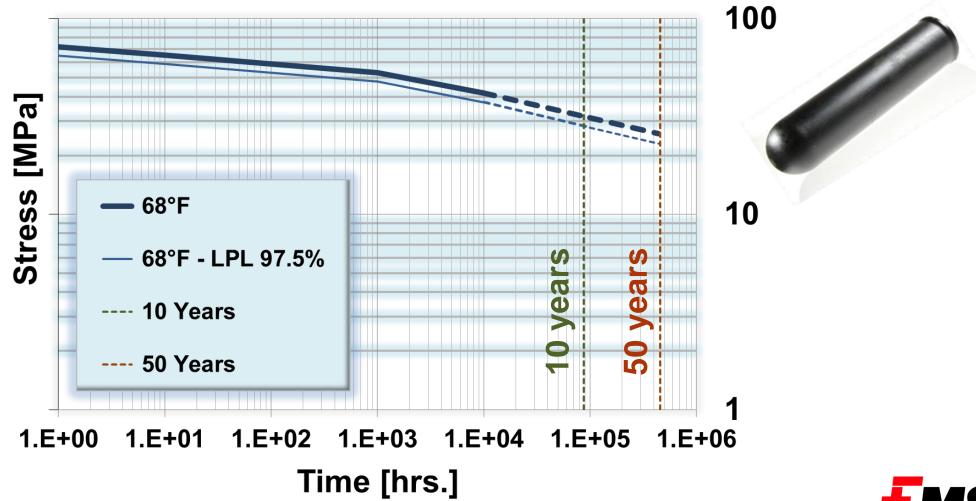
Chlorine Resistance





Long Term Hydrostatic Strength (LTHS)

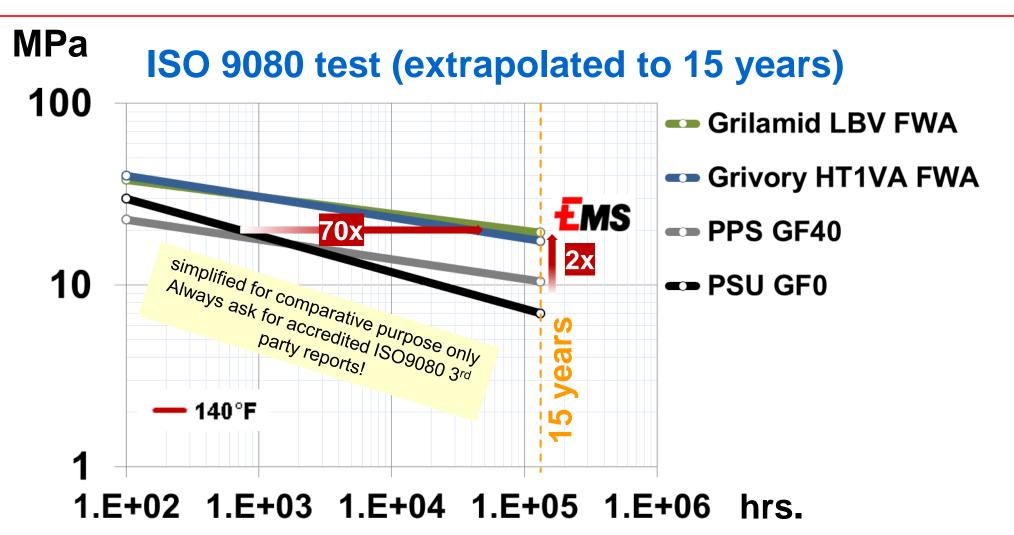
ISO 9080 test (~ASTM D2837), Grivory HT1VA-4 FWA



Measured values & extrapolation: SKZ Page 22

LMSEMS-GRIVORY

EMS Nylons | Superior Creep Rupture



EMS materials under one-sided water contact Source: SKZ (EMS), published source on WWW (PPS, PSU)



Grilamid LBV | Superior Robustness



Most desired profile

Combination of high

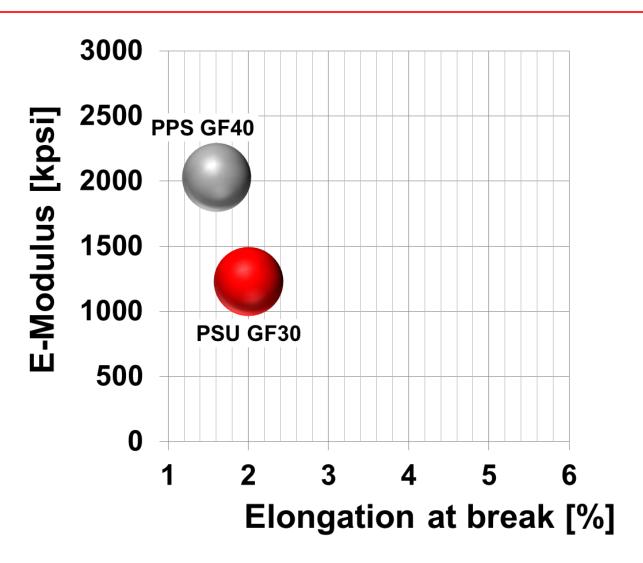
Stiffness

and

Toughness



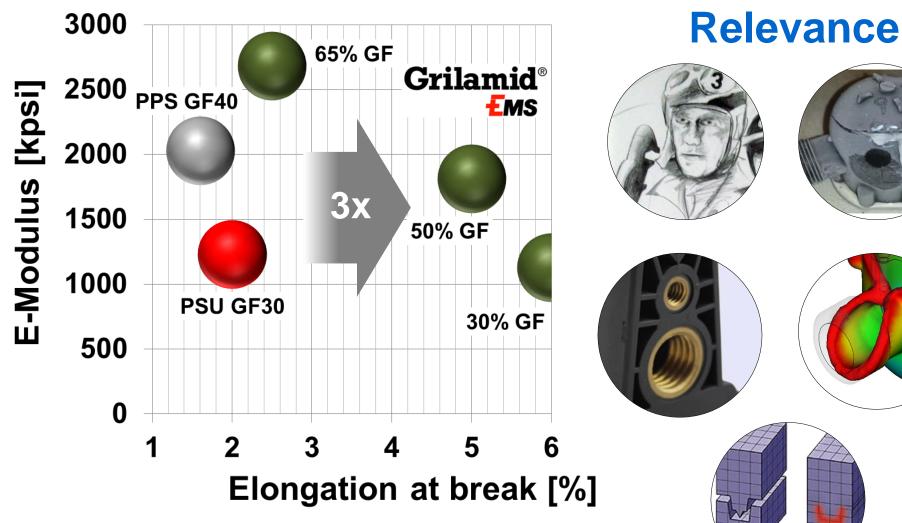
Grilamid LBV | Superior Robustness



^{*} conditioned test probes



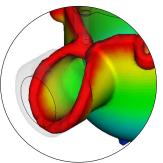
Grilamid LBV | Superior Robustness

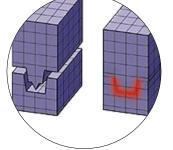


conditioned test probes



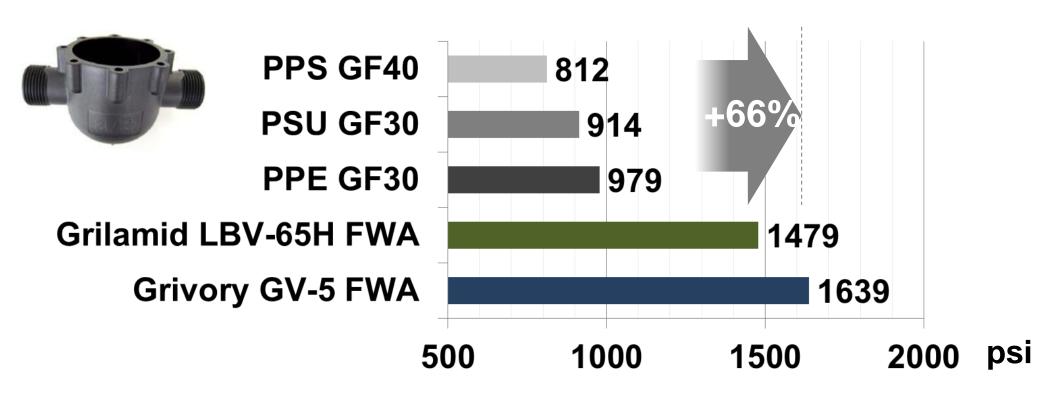








Initial Burst Pressure



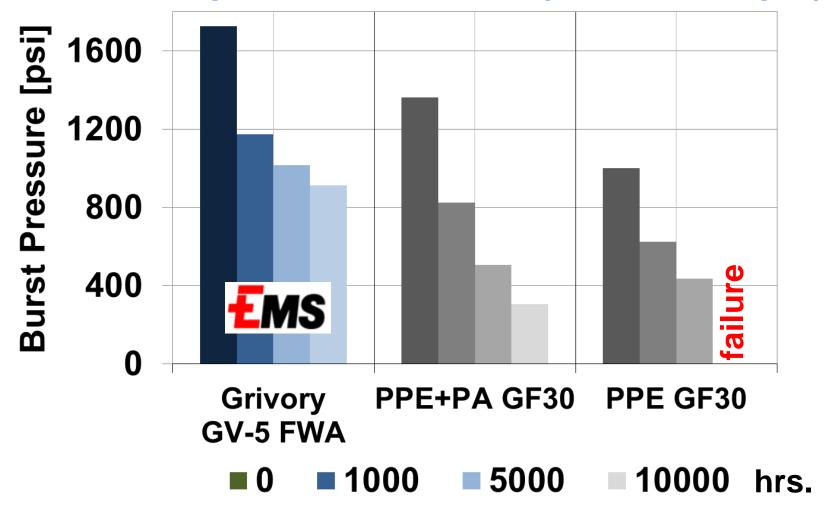
74°F, d.a.m., 2bar/sec.

conditioned test probes



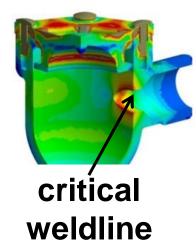
Burst Pressure Retention

Circulated pressurized water (158°F & 116psi)



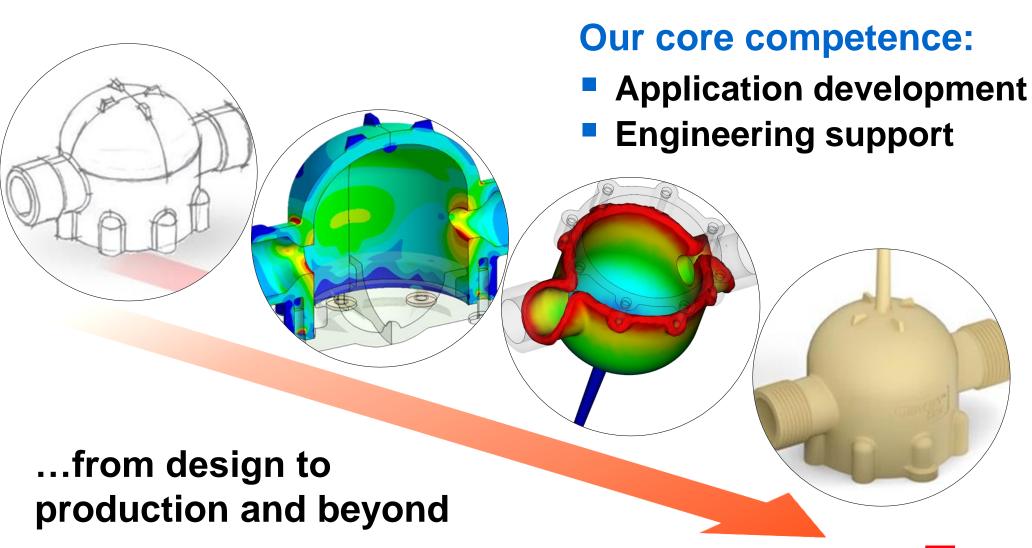


EMS meter



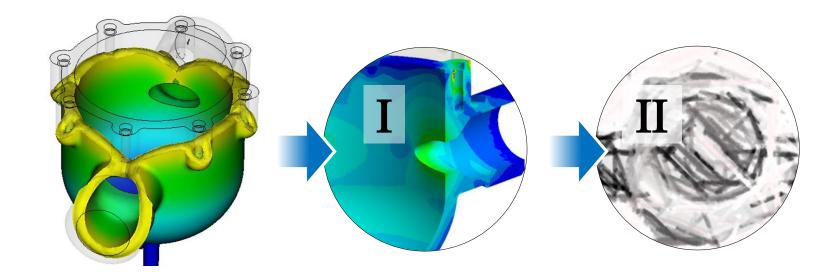


Service Makes The Difference



Access To Patents + Advanced Design

Overcome Limitations of Weldlines



- Up to 80% higher burst pressure
- Up to 2 orders of magnitude more cycles & time to failure



Value Proposition

Unique polymer class often superior to off-shelf items

A "solutions" driven organization

Switzerland

- Leader in high performance applications
- Thorough project support
- Reliable lifetime prediction



Sumter, SC



THANK YOU FOR YOUR TIME TODAY!





CARLITO G. BANGCUYO
Product Manager / Inside Sales
EMS-GRIVORY America

EMS-CHEMIE (North America) Inc., 2060 Corporate Way, P.O. Box 1717, Sumter, SC 29151-1717, USA Direct: (803) 481-6145, Fax: (803) 481-6121, Cell: (803) 468-5220 E-mail: carlito.bangcuyo@us.emsgrivory.com, www.emsgrivory.com





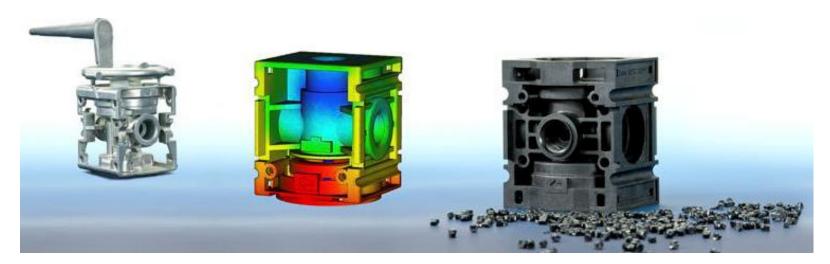
HERBERT MOSSAUER
Key Account Manager - Sanitary

EMS-CHEMIE (North America) Inc., 2060 Corporate Way, P.O. Box 1717, Sumter, SC 29151-1717, USA Direct: (803) 481-6108, Cell: (803) 607-2532 Main Office: (803) 481-6171, Fax: (803) 481-1816 E-mail: herbert.mossauer@us.emsgrivory.com, www.emsgrivory.com





EMS - Your innovative development Partner for Cost and Weight Saving Solutions





Add-On

Add-On



Approvals

Limitless applications due to broad approvals and the compliance with all major global standards

FWA = food and potable water approved grades











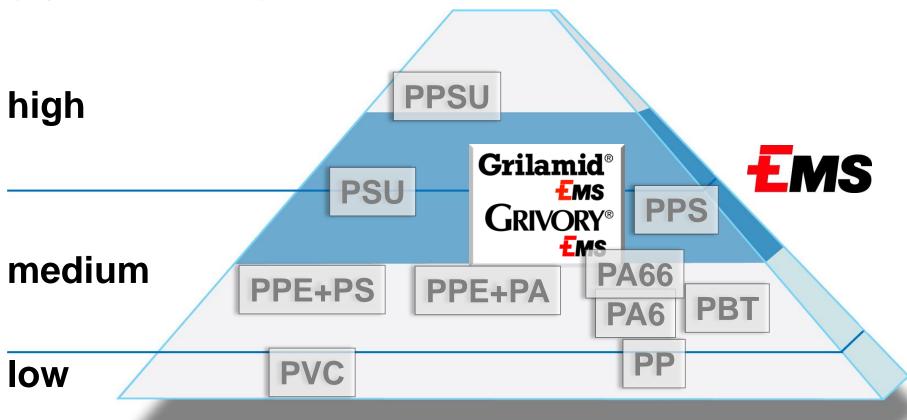




Structural Grades

Requirements | Residential Water Management

(≠ price indication)





What Makes EMS Nylons Different

Grilamid® Long chain nylons EMS (PA12)



Grilamid LBV FWA

B... polymer blend enhancement

- stiff and tough
- super resilient (water, pressure, UV)
- ease of manufacturing



What Makes EMS Nylons Different



High temperature partially aromatic nylons (PPA)



Grivory HT1VA FWA

A... next generation hydrolysis improved

- excellent hydrolysis resistance
- excellent creep rupture performance
- superior thread strength



What Makes EMS Nylons Different



Partially aromatic nylons (PAPA)



Grivory GV FWA

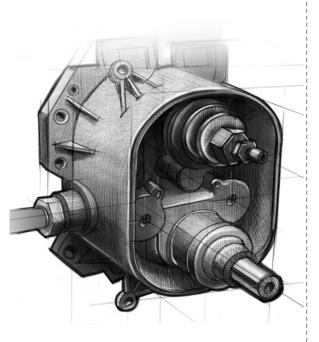
Economy +

for non- & cold water contact

- stronger parts compared to PPE & PA66
- superior strength (threads, weldline, burst)
- superior in creep rupture (LTHS)



Shower | Smart Shower Valve



Grilamid®

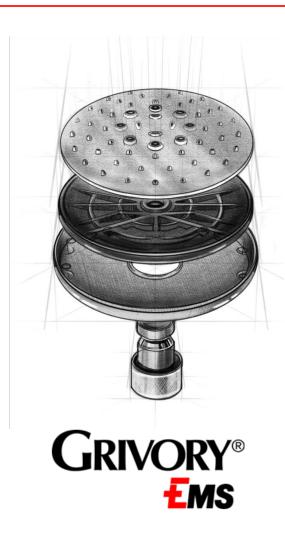
Miniaturization, cost pressure, complex designs

New design possibilities to simplify manufacturing & ensure reliability

- Ability to handle complicated designs
- Unmatched multi-shot & in-mold assembly capabilities
- Stronger weldlines for higher burst pressure and its retention



Shower Head | Internal Components

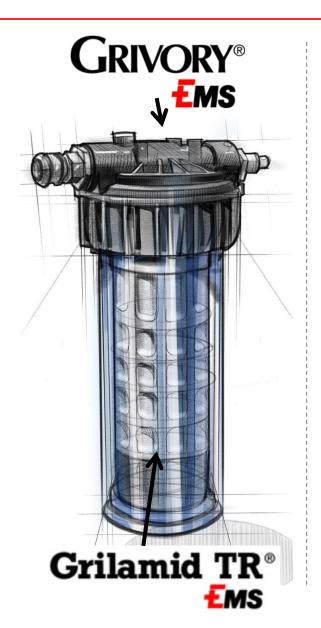


Structural integrity and flexibility

- Secure overmolding with LSR (380°F) and strong bonding
- Resistance (cleaning agents & de-scaler)
- Suitable for use with ultrasonic welding



Filtration | Head + Bowl

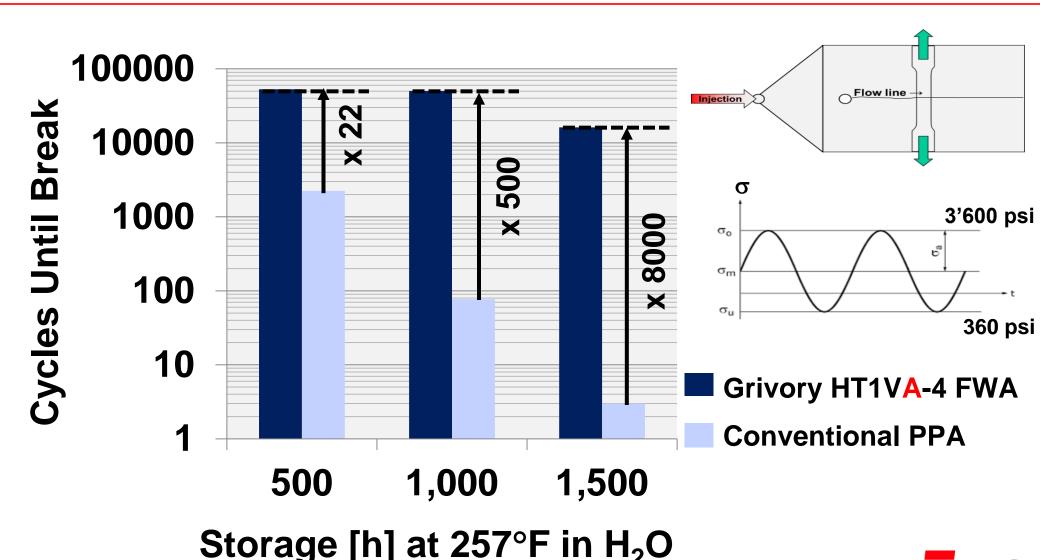


Grilamid TR: Unique Clear and Resilient

- Water clear and highly transparent
- Superior stress cracking resistance
- Unmatched pressure cycle resistance
- UV resistance similar to PMMA
- Safe: BPA/S free, Cal. 65 compliant



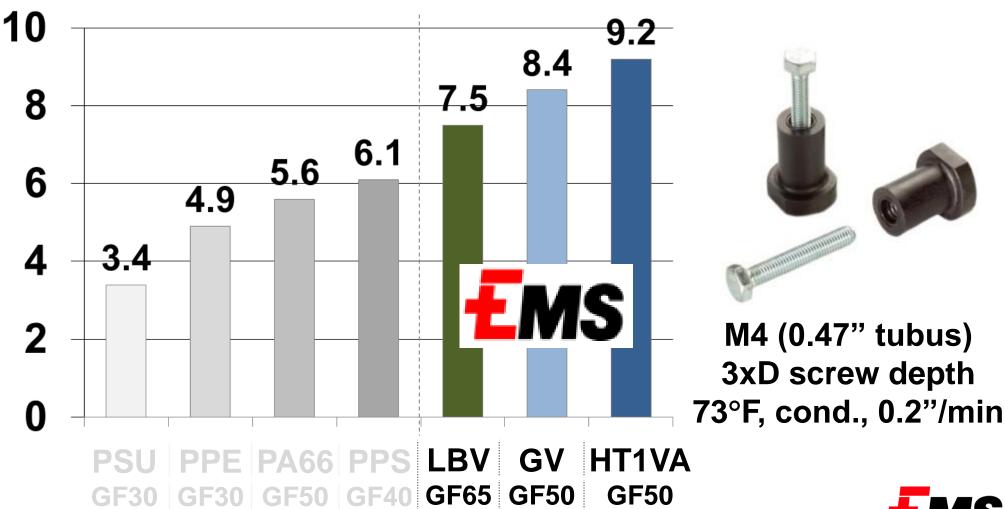
Grivory HT1VA | Superior Hydrolysis Res.





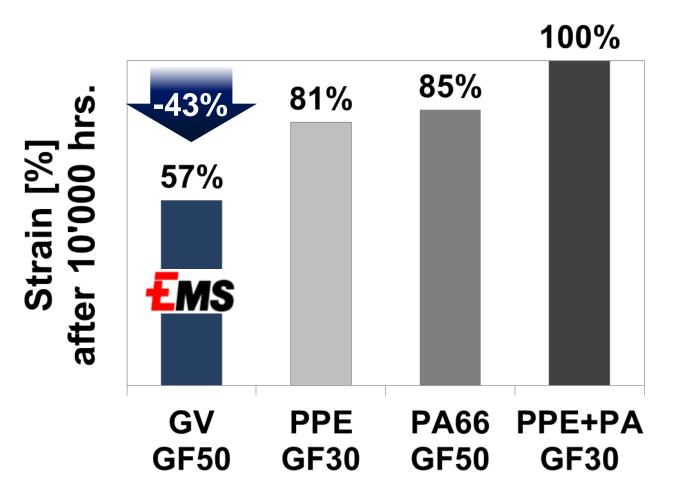
Assembly and Operation Safety

kN EMS = highest strength ⇒ replace metal inserts



Tensile Creep Comparison

Grivory GV = reduced jiggling and loosening





40MPa @ 73°F, cond.



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