

## **Today's presenters**

#### **Camille Miller**

Camille is the Marketing and New **Business Development Manager of** Industrial and Institutional Cleaning at BASF Corporation in Florham Park, NJ. She is responsible for managing new product introductions, developing digital marketing tools, conducting market analysis and steering channel execution within the I&I market. Camille has held various positions in Supply Chain and Marketing with BASF over the past nine years





#### **Scott Walters**

Scott Walters is the Technical Support Specialist for Industrial and Institutional cleaning. Scott is an expert with 37 years in the detergents industry and has a large breadth of formulation and regulatory experience. Scott has previously held positions with Ecolab, Amway, Cargill, Harcros Organics and others. Scott earned his Bachelor of Science Degree in Chemistry and Biology from the University of Wisconsin





01 Why blends?

1 need a Heavy Duty Degreasing surfactant, Dehypound® HDG

1 need a high performing sustainable surfactant, Dehypound® M

04 Summary



## **Dehypound® Blend Series**

## **Simplicity**



- Reduces formulation/product development time
- Reduces Production Time and **Increase Productivity**

## Safety



 Decreases Raw Material Handling and Exposure

## **Performance**



**Dehypound**®

**Blend Series** 

- Superior cleaning
- Eliminates need for solvents
- Increases formulation flexibility

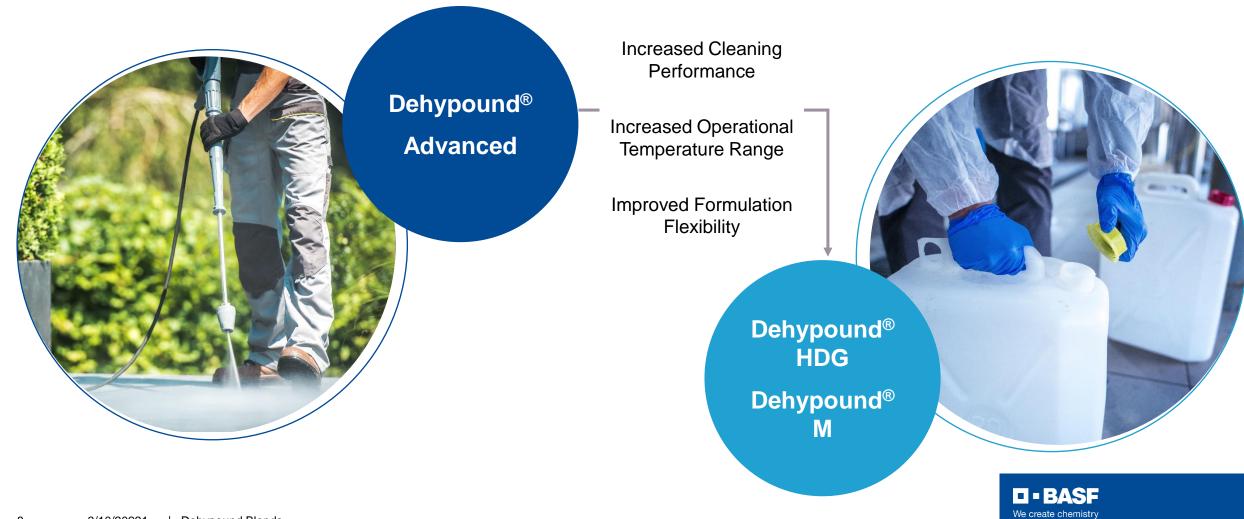
## **Sustainability**



- Reduces Inventory Footprint
- Environmentally Friendly



## **Dehypound® Blend Series**





	Dehypound® Advanced	Dehypound® M	Dehypound® HDG
Performance	Excellent low/room temperature, "Streak Free" Cleaning	Excellent Overall Multi-Soil "Streak Free" Cleaning	Excellent Overall Multi-Soil Heavy Duty Cleaning and Degreasing
Operational Temperature Range	RT - 85°F	RT - 130°F	RT - 150°F
Foam	Moderately Low	Moderately High	Moderately Low, Dissipating
Formulation Flexibility	Incompatible with Solvents, Strong Acids, Moderate to Strong Alkalis	Compatible with Solvents; Weak Organic Acids; Moderate to Strong Alkali; Nonionic, Anionic, Cationic (Including Quaternary), and Amphoteric surfactants. Coupling properties generally eliminate need for additional hydrotrope	Compatible with Solvents; Weak Organic to Strong Acids; Moderate to Strong Alkali; Nonionic, Anionic, Cationic (Including Quaternary), and Amphoteric surfactants
Regulatory	Low 1,4 Dioxane Listed on EPA Safer Choice Ingredients List	Low 1,4 Dioxane Listed on EPA Safer Choice Ingredients List	Low 1,4 Dioxane Listed on EPA Safer Choice Ingredients List





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## What is Dehypound® HDG?

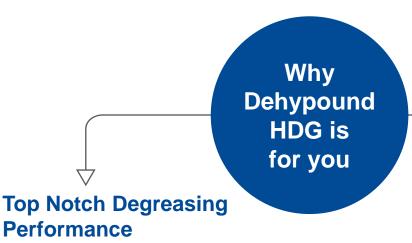


Specifications	
Appearance @ 25 °C	Off White Liquid
pH value, 5% aq.@ 25°C	5.5-7.5
% Active	>99%
Cloud Pt	67°C-69°C
Typical Properties	
HLB	12.0
Surface Tension (0.1% aq) mNm	28.2
Solidification	approx. 1°C
Viscosity @ 25 °C	approx. 300 cps





## **About Dehypound® HDG**



- Powerful cleaning performance without solvents
- Superior degreasing performance over a wide temperature range
- High performance multi application solution for broad range soils

#### **Easy to formulate**

- Exceptional formulation flexibility across pH scale
- Outstanding compatibility with Anionic, Cationic, and Amphoteric surfactants
- High active level, compatibility with concentrated formulations
- Quat free surfactant blend



#### **Applications**

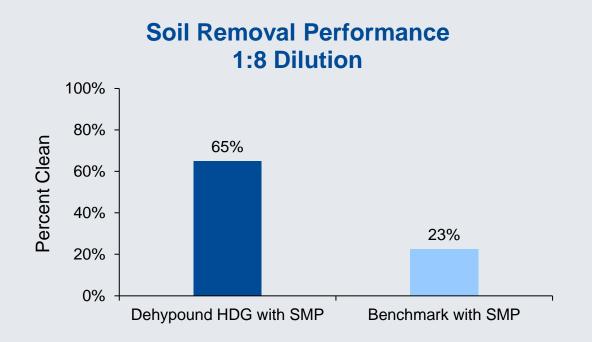
- Fabric PreWash/Prespotter
- Alkaline Cleaner/Degreaser
- Acid Cleaner
- Bottle Wash
- Floor Cleaner
- Oven/Grill
- Metal Cleaner

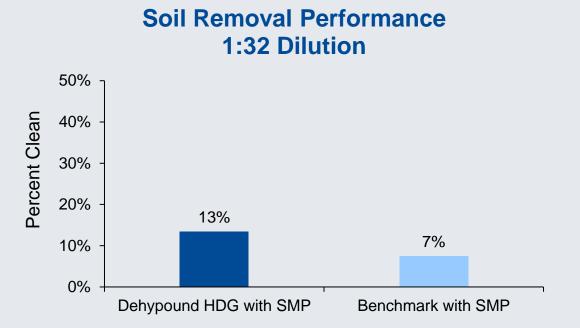
- Soak Tank Cleaner
- Dairy Cleaner
- Truck Wash Detergent
- Bilge Cleaner
- Barge Cleaner
- Rail Cleaner
- Brewery Cleaner



# **Dehypound® HDG:**Mechanical and Lubricant Soil Removal Performance

H6 Soil		
Ingredients	Weight	
Kerosene	56.8%	
Mineral Oil	8.0%	
Motor Oil (10W-40)	5.7%	
Carbon Black	1.1%	
Black Charm Clay	28.4%	





Dehypound HDG is a higher performing solvent free solution compared to other blends

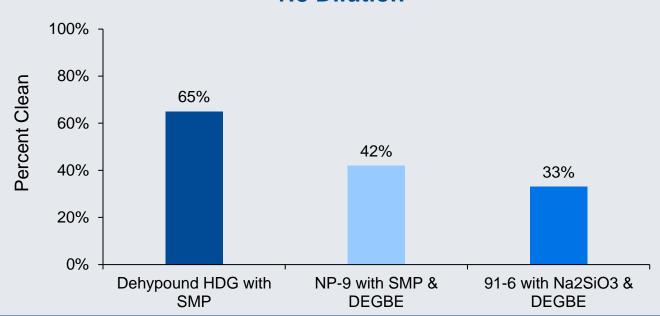


## Dehypound® HDG:

## **Mechanical and Lubricant Soil Removal Performance**

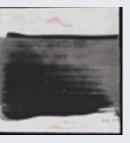
H6 Soil		
Ingredients	Weight	
Kerosene	56.8%	
Mineral Oil	8.0%	
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Black Charm Clay	28.4%	

## **Soil Removal Performance** 1:8 Dilution





Dehypound HDG with SMP



NP-9 with SMP & DEGBE



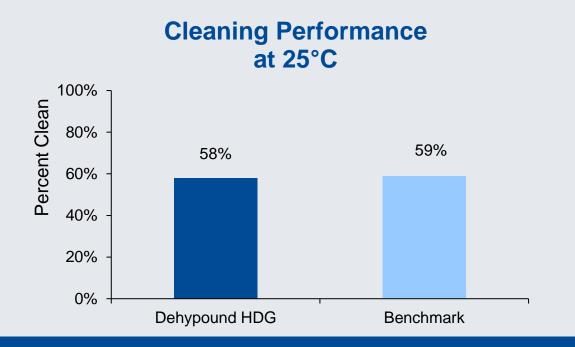
91-6 with SMP & DEGBE

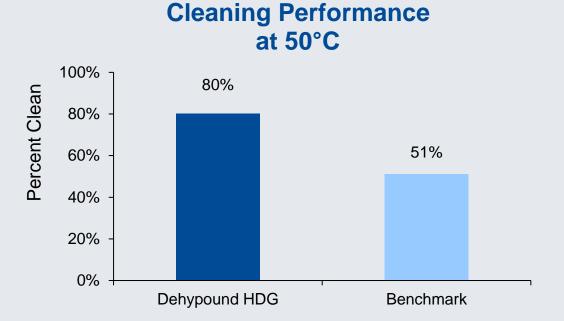
Solvent free Dehypound HDG can help you streamline your formulation compared to other single surfactants



# **Dehypound® HDG:**Cumulative Cleaning Performance of Oily\* Soils

A6 Soil			
Ingredients	Weight %		
Stoddard Solvent	63.7		
Mineral Oil	12.7		
Vegetable Oil	5.1		
Carbon Black	5.7		
Black Charm Clay	12.7		





Very good cleaning performance at multiple temperatures



# **Dehypound® HDG:**Acidic Cleaner and Descaler





Weight%
77.5
6.0
10.0
4.0
2.5



- Dairy Cleaner
- Brewery Cleaner
- Descalers
- Metal Cleaner & Degreaser



# **Dehypound® HDG:** Alkaline Degreaser





Ingredients	Weight%
Water	88.0
Sodium Metasilicate Pentahydrate	2.0
Trilon M Liquid T	2.5
Sokalan PA25CL gran.	1.0
Dehypound HDG	4.0
Glucopon 215 UP (as needed)	2.5



- Barge Cleaner
- Bilge Cleaner
- Bottle Wash Cleaner
- Fabric Pre wash/Prespotter
- Floor Cleaner

- Oven/Grill Cleaner
- Rail Cleaner
- Soak Tank Cleaner
- Truck Wash Detergent





**01** Why blends?

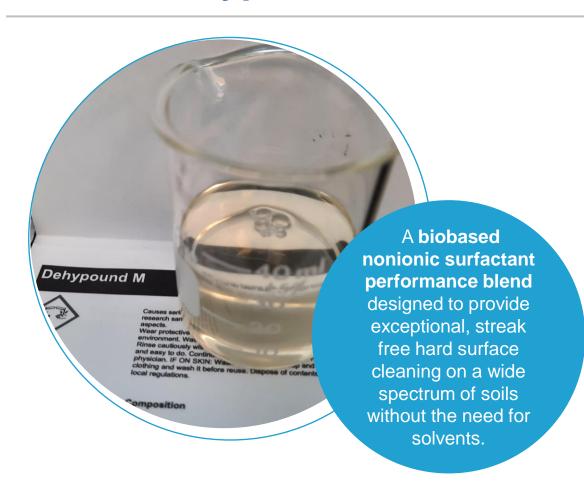
1 need a Heavy Duty Degreasing surfactant, Dehypound® HDG

03 I need a high performing sustainable surfactant, Dehypound® M

04 Summary



## What is Dehypound<sup>®</sup> M?



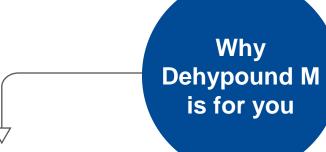
Specifications	
Appearance @ 25 °C	Light Yellow liquid
pH, 5% aq.	10 - 12
% Active	73 - 78
Cloud Pt	54°C-58°C
Typical Properties	
HLB	13.1
Surface Tension (0.1% aq) mNm	27.5
Solidification	approx21°C
Viscosity @ 25 °C	approx. 500 cps



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## **About Dehypound® M**



Performance that enables formulation flexibility

- Powerful cleaning performance without solvent
- Ideal solution for use in foam and aerosol dispensing
- Excellent low film/streak performance
- Ease of formulation for alkaline products

#### Sustainable solutions with efficacy

- Listed on EPA's Safer **Chemical Ingredients List** (Safer Choice)
- Readily Biodegradable
- 71% Biobased Carbon Content



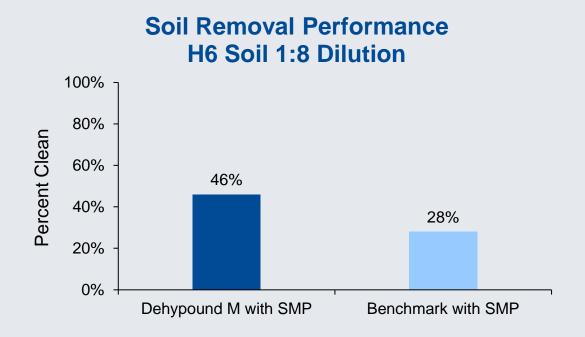
#### **Applications**

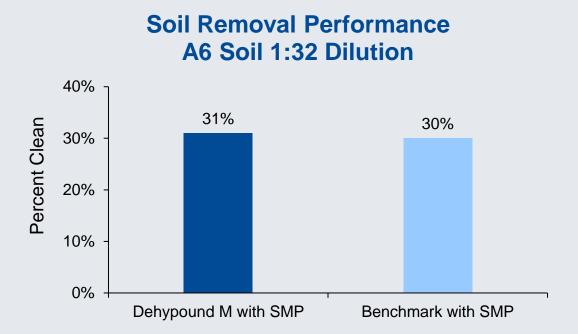
- Fabric PreWash/Prespotter
- Alkaline Cleaner/Degreaser
- Oven/Grill
- Floor Cleaner
- Glass Cleaner
- Manual Dish Wash

- Metal Cleaner
- Truck Wash Detergent
- Car Wash Detergent
- Marine Wash
- Rail Cleaner



# **Dehypound<sup>®</sup> M:**Multi soil removal cleaning performance





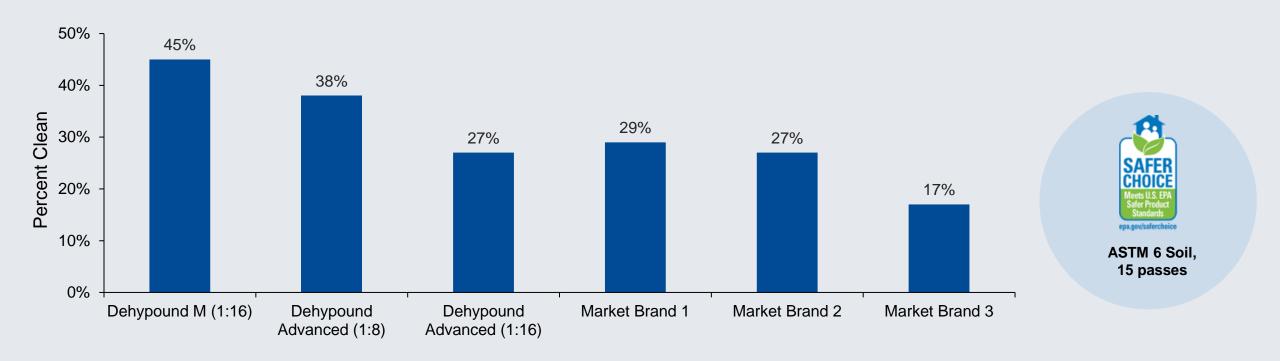
Compared to other blends, Dehypound M provides strong solvent free cleaning across soils and concentrations



## Dehypound® M:

## A new and improved surfactant blend

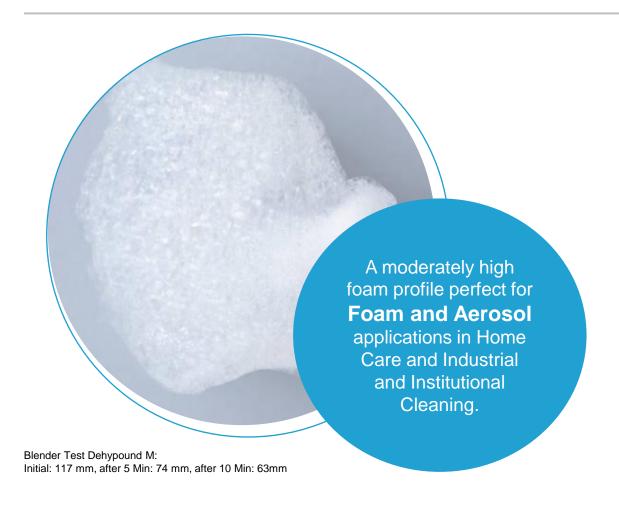
Ingredient	Weight %	
<b>Dehypound</b> ®	18.0	
Dehyton® PK 45	7.5	
Trilon® M	3.0	
Citric Acid	0.3	



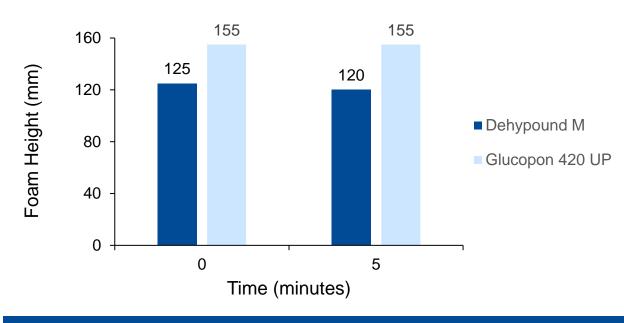
Dehypound M exceeds common Home Care APC market brands and proves to be a versatile, powerful solution



# **Dehypound**<sup>®</sup> **M:** Moderately high stable foam profile



## **Ross Height Miles Test**



Foam profile provides multiple dispensing options across many applications



## Dehypound® M Simply your alkaline formulations

## **I&I Cleaner**

#### **Hard Surface Cleaner**

C9-C11 6 EO Alcohol Ethoxylate Surfactant Sodium Dodecylbenzenesulfonate 40% Surfactant Glycol Ether PM Solvent Sodium Xylene Sulfonate

Sodium EDTA 40%4 ingredients

Sodium Metasilicate Pentahydrate

Hydrotope



#### **Dehypound® M Solvent Free I&I Hard Surface Cleaner**

Dehypound M Surfactant

Water

Diluent

Sodium EDTA 40% ingredient
Sodium Metasilicate Pentaydrate



# **Dehypound<sup>®</sup> M:** Acidic Cleaner





Ingredients	Weight	
Water	88.3%	
Citric Acid 50%	5.0%	
Trilon M Liquid T	2.5%	
Dehypound M	4.2%	



- Boat Wash
- Carwash Detergent
- Glass Cleaner
- Metal Cleaner



# **Dehypound<sup>®</sup> M:**Alkaline Degreaser





Ingredients	Weight
Water	90.3%
Sodium Metasilicate Pentahydrate	2.0%
Trilon M Liquid T	2.5%
Sokalan PA25CL gran.	1.0%
Dehypound M	4.2%



- Bathroom Cleaner
- Boat Wash
- Floor Cleaner
- Metal Cleaner

- Oven/Grill Cleaner
- Rail Cleaner
- Truck Wash Detergent





**01** Why blends?

1 need a Heavy Duty Degreasing surfactant, Dehypound® HDG

1 need a high performing sustainable surfactant, Dehypound® M

04 Summary



## **Dehypound® Blend: Summary**

## **Simplicity**



 Multi application blends that attack a broad range of soils in consumer Home Care and I&I markets. reducing the need of chemical ingredients

### **Safety**



Provides performance without the use of solvent

#### **Performance**



**Dehypound**® **Blend Series** 

- Versatility in regard to concentrated or ready to use solutions
- Flexibility across temperature range and dispensing options
- Compatibility with other ingredients and surfactants

## **Sustainability**



- Safer Choice Listed Ingredients
- Readily Biodegradable
- Biobased (Dehypound M)
- Low 1,4-Dioxane (<=2ppm) levels

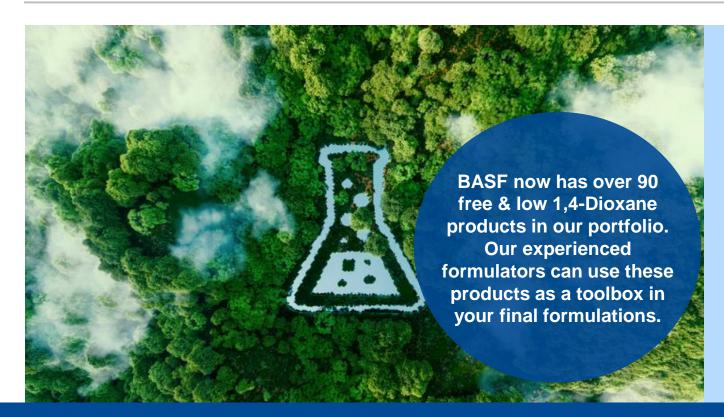


# Dehypound® Blend: Applications

Application	Dehypound Advanced	Dehypound M	Dehypound HDG
Aerosol Cleaners & Degreasers	<b>©</b>	Ø	Ø
Car & Marine Cleaners		<b>Ø</b>	<b>©</b>
Heavy Duty Acid Cleaners & Descalers			<b>©</b>
Heavy Duty Alkaline Cleaners & Degreasers		<b>©</b>	<b>©</b>
Laundry Detergents & Prespotters			<b>©</b>
Light Duty Acid Cleaner		<b>Ø</b>	<b>©</b>
Light Duty Hard Surface Cleaners	<b>©</b>	<b>©</b>	<b>©</b>
Manual Dish Wash Detergents		<b>©</b>	
PVA/WaterSoluble Pouch Cleaners & Detergents			<b>©</b>
Truck & Rail Cleaners		<b>©</b>	<b>©</b>
Wipes	<b>©</b>	<b>©</b>	<b>©</b>



# Dehypound® Blend: Summary



## What does that mean for you?

#### We understand:

- The relative risk of formulas
- Ingredients that contribute the most to 1,4-Dioxane levels

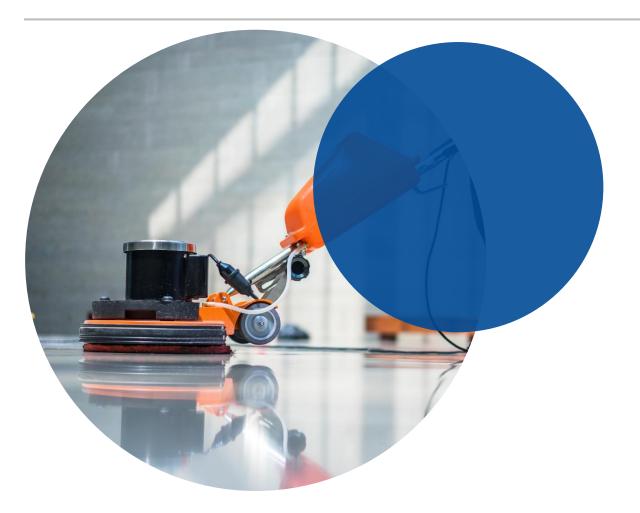
#### **BASF Solutions:**

- Technical guidance for your reformulation and replacement efforts
- Alternative ingredients that do not contain 1,4-Dioxane
- Formulations Free of or Low in 1,4-Dioxane

BASF can support your 1,4-Dioxane formulation needs



## **Questions?**





Marketing Camille Miller



Technical **Scott Walters** 



For more info, please visit BASF HCII's UL Prospector site or contact us by email at <a href="mailto:detergents-cleaners-na@basf.com">detergents-cleaners-na@basf.com</a>



# I BASF We create chemistry